



# Nexus Approach Service Guide

Transforming Vendor Governance into Real Progress

The Nexus Approach is built for organizations that want more than checklists and compliance slides.

It's for financial institutions that value clarity, structure, and visible progress without the heavy overhead of enterprise systems or long projects.

Finology Nexus brings together practical frameworks, data-driven analysis, and regulatory insight to help banks, NBFCs, fintechs, and investment firms manage vendor relationships with confidence and control.

Each engagement delivers results that are measurable, fast, and built to last.



## How the Nexus Approach Works

This isn't traditional consulting. It's a clear, guided journey with defined milestones and outcomes.

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### Discovery & Diagnostic (48 Hours)

We start by understanding your vendor ecosystem, reviewing your documentation, and identifying the key compliance gaps. Within 48 hours, you receive a quick yet detailed snapshot of your current risk and regulatory posture.

2

### Remediation & Planning

Once the baseline is clear, we create an actionable roadmap tailored to your environment. It defines priorities, responsibilities, and the changes needed for full regulatory alignment.

3

### Implementation & Guidance

You receive ready-to-use templates, trackers, and frameworks all customized to your setup. We work through how to use them effectively so they integrate into your daily workflow with zero disruption.



### End Result

A structured, compliant, and repeatable vendor governance system that keeps running smoothly long after implementation.



## What You Receive

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Every Nexus deliverable is tangible and designed to create immediate value. You always know what you're getting, and why it matters to your business.



### Vendor Health Scorecard

A simple, data-based way to evaluate vendor performance and risk. You'll spot early warning signs, compare vendors objectively, and make renewal or termination decisions with confidence.



### Nexus Global Vendor Rigor Framework

A globally aligned framework that connects your vendor processes to RBI, GDPR, HKMA, and FFIEC standards. It's flexible, easy to implement, and built for cross-border consistency.



### Cross-Jurisdiction Risk Diagnostic

A focused, short-cycle audit that identifies vendor compliance gaps across multiple regulatory environments. You receive a detailed RAG-based summary, corrective steps, and an optional consultation to discuss remediation.



### Compliance & Risk Tracker

A structured tracker to ensure no renewal, certification, or audit date ever slips through. You can assign responsibilities, monitor progress, and maintain evidence of ongoing compliance.



### Performance Dashboard

A visual reporting model that translates service quality into clear metrics. Helps you evaluate SLA adherence, delivery consistency, and long-term trends with ease.



## **Financial Due Diligence Reports**

A professional deep-dive into vendor financial health. Reports highlight liquidity, solvency, and key risk indicators presented in a format that's ready for boards, auditors, or risk committees.



## Why Businesses Choose the Nexus Approach

Most financial institutions already have policies and processes. What's missing is structure, speed, and sustainability.

The Nexus Approach brings it all together in a way that actually works in the real world.

- ✓ You start seeing results within days.
- ✓ Every framework is regulator-aligned and field-tested.
- ✓ No software, licenses, or integrations required.
- ✓ All deliverables are editable and reusable.
- ✓ Every outcome is documented and traceable for audit or board review.

This model combines consulting expertise with product-style precision giving you scalable vendor governance without the noise.



## Who It's For

The Nexus Approach is designed for regulated financial institutions that manage multiple vendors and need consistency in compliance.



### **Banks, NBFCs & Fintechs**

Preparing for RBI or internal audits.



### **Investment Firms**

Operating across multiple jurisdictions.



### **Emerging Startups**

Scaling into regulated financial ecosystems.



### **Consulting Partners**

Supporting clients in vendor governance.

If your vendor processes feel scattered or manual, this approach brings everything into focus.



## Engagement and Support

Every engagement is delivered with personal attention and complete confidentiality. You receive clear communication, accessible guidance, and step-by-step support until your framework is fully in place.

You can begin with a free consultation or request one of the following:

### Vendor Health Scorecard

Understand your baseline with a comprehensive vendor assessment.

### Cross-Jurisdiction Diagnostic

Get regulatory assurance across multiple jurisdictions.

### Global Vendor Rigor Framework



Implement long-term structure for vendor governance.

Each option is designed to give you clarity and direction immediately.



## Your Next Step

If you're ready to simplify vendor governance, strengthen compliance, and build confidence before your next audit, let's start with a short discovery conversation.

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Finology Nexus helps financial institutions turn compliance complexity into measurable progress and lasting confidence.

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